

# Die Herausforderungen einer Ausgründung aus der Universität

October 2022



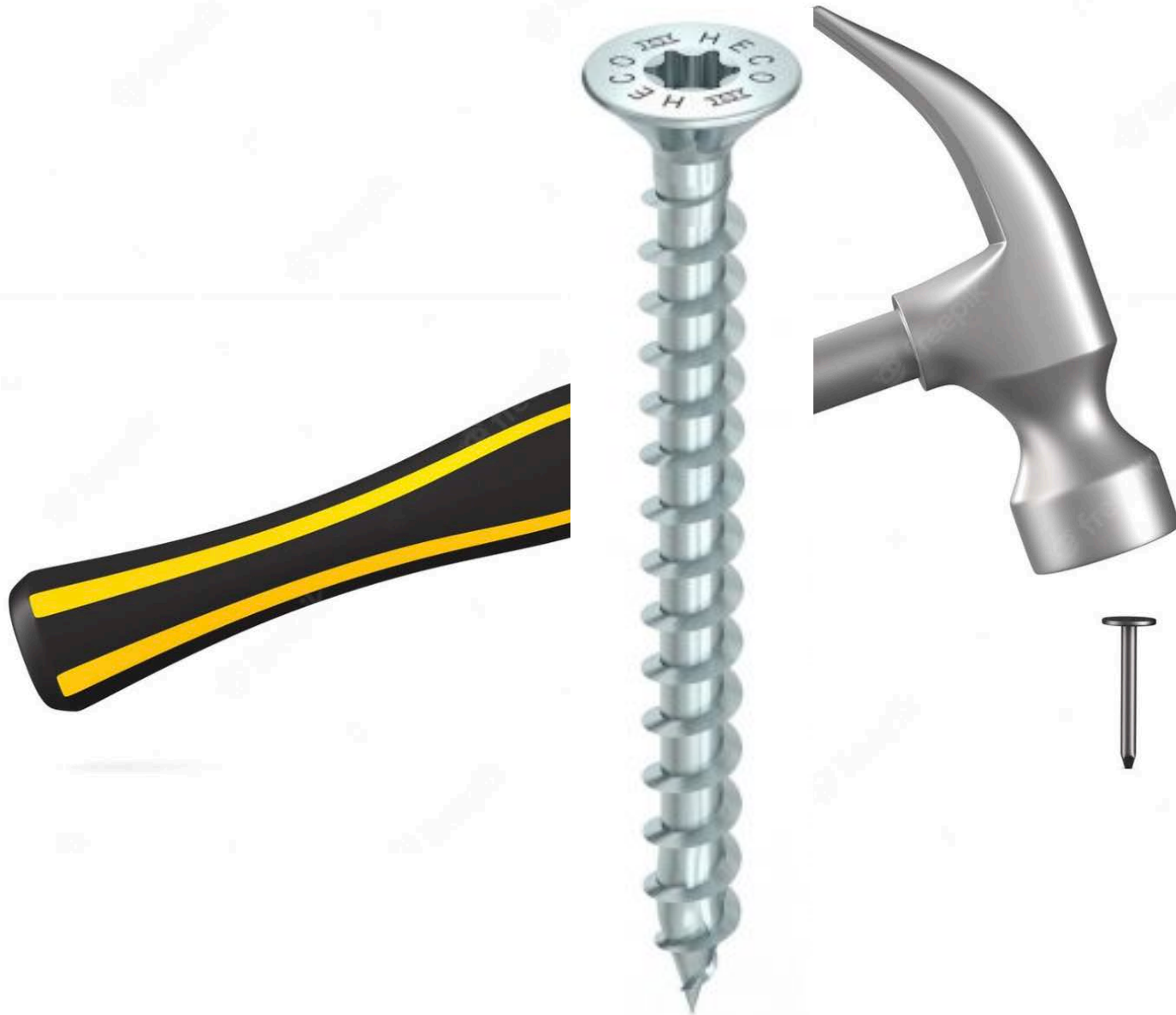
A surfer riding the standing wave of the synthetic stream Eisbach in Munich, Germany. 48° 8' 36.9" N 11° 35' 16.1" E

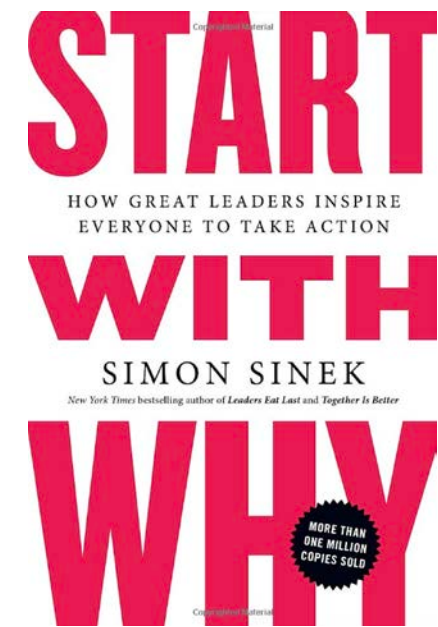
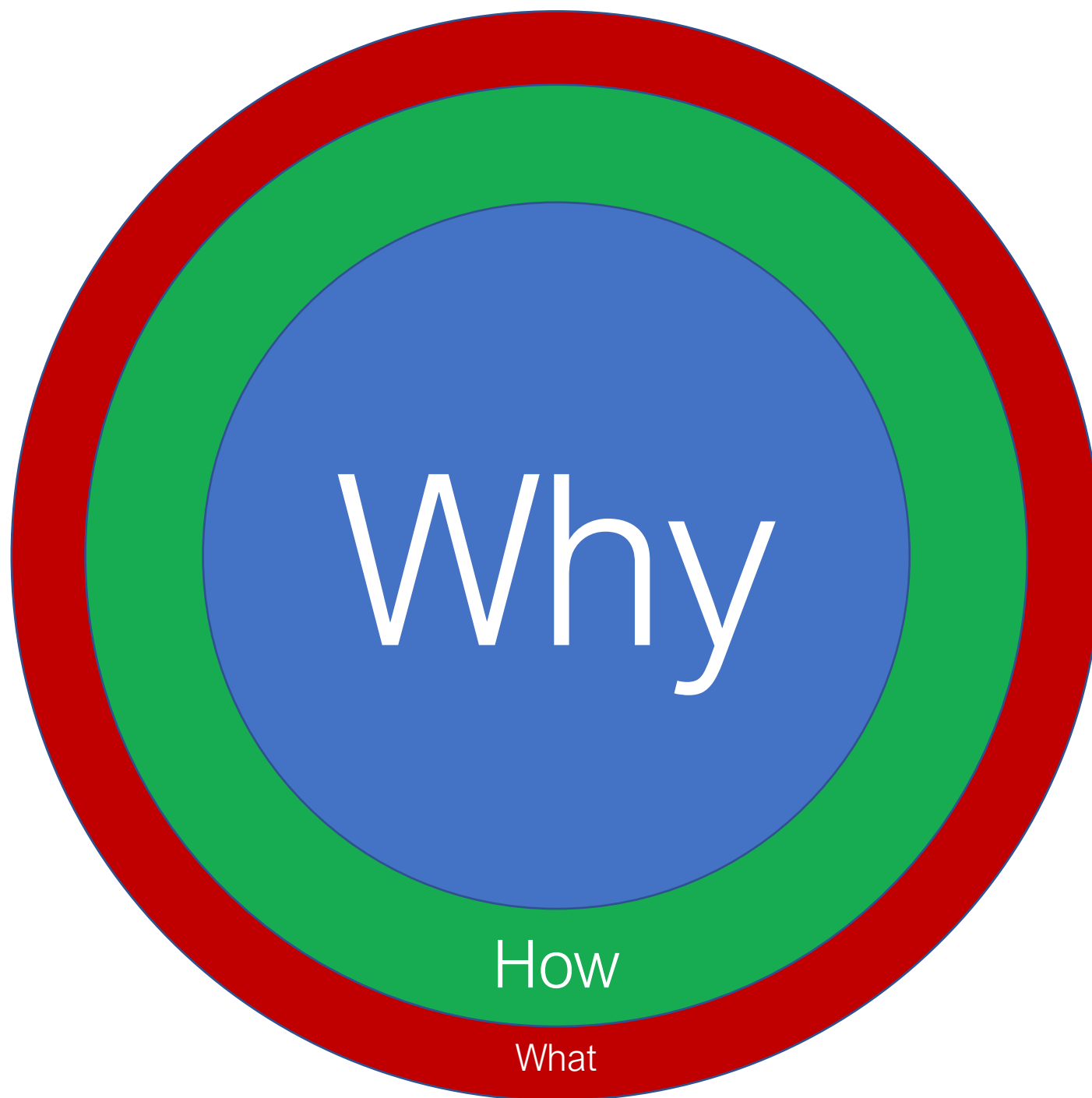
# Presenter:

Dr. Adrian Schomburg, CPEA

- CEO, founder, shareholder of Eisbach Bio GmbH
- CEO, founder, Genwerk UG
- Investment manager, Tellco AG, Schwyz
- CEO, shareholder of Volition Germany (NSE:VNRX)
- Employee (5%) of Ludwig Maximilians University, Munich (teaching medical students)
  
- Student TUM (MBA)
  
- BioM Bootcamp Alumnus

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# Why to target tumors differently

DNA damage repair defects (BRCA, ATM et al.)  
promote genome rearrangements

Tumors mutate further and  
become resistant

Two big problems:

- *These tumors have no obvious therapeutic target*
- *The underlying DNA sequence keeps evolving*





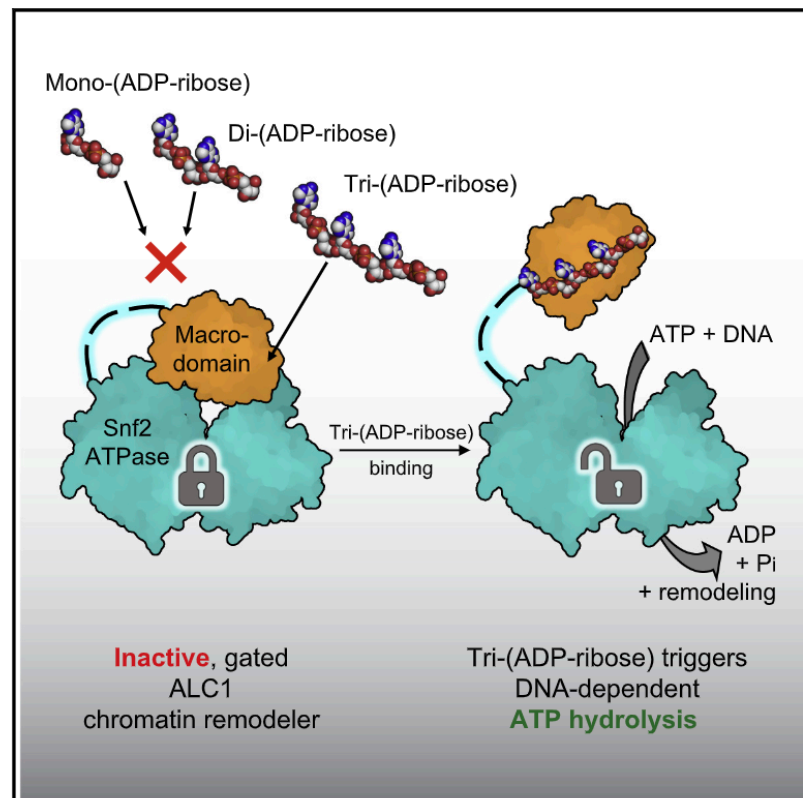


# Molecular Cell

## A Poly-ADP-Ribose Trigger Releases the Auto-Inhibition of a Chromatin Remodeling Oncogene

**LMU Munich**  
Munich (published 2017)

### Graphical Abstract



### Authors

Hari R. Singh, Aurelio P. Nardoza, Ingvar R. Möller, ..., Gyula Timinszky, Kasper D. Rand, Andreas G. Ladurner

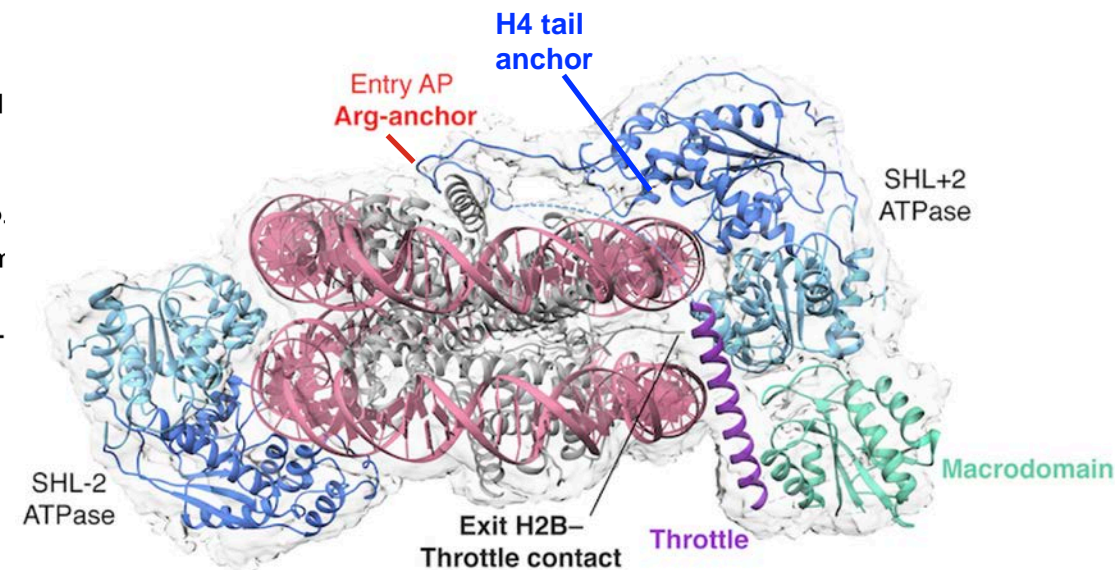
### Correspondence

kasper.rand@sund.ku.dk (K.D.R.), andreas.ladurner@bmc.med.lmu.de (A.G.L.)

### In Brief

The activity of the human oncogene and chromatin remodeler ALC1/CHD1L is strictly regulated by PARP1 activation. Singh et al. reveal how oligomers of ADP-ribose trigger the activation of ALC1 from an auto-inhibited state and identify cancer mutations that disrupt the NAD<sup>+</sup>-metabolite-regulated allosteric mechanism.

**Allosterically-activated ALC1**  
on the nucleosome  
(CryoEM, solved at Eisbach unpublished observations)





**POWER IS NOTHING WITHOUT CONTROL.**

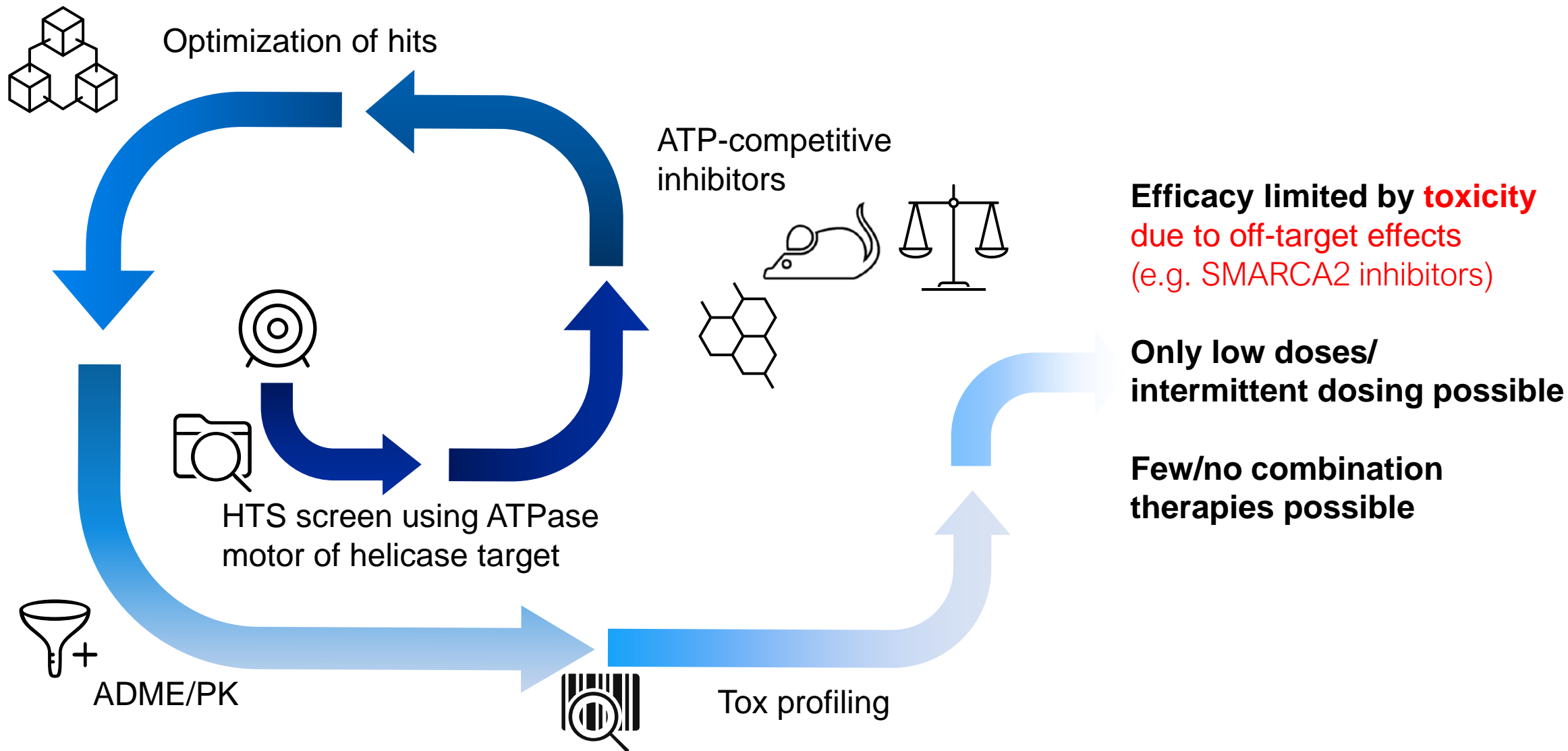


**PIRELLI**

Substrates and mechanisms, together,  
inform and reveal the target's druggable vulnerability



# Conventional Drug Discovery is ill-suited to Identify Selective Helicase Inhibitors





# We Discover how the Powerful Activity of Molecular Machines is Strictly Regulated

*“Power is nothing without control” (Pirelli)*

**Power**



**Control**



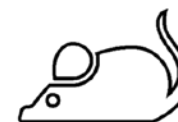
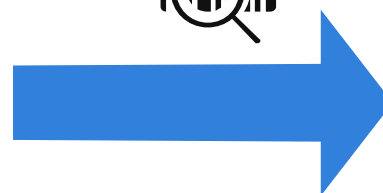
Conventional drug discovery targets the engine and measures fuel consumption  
**“Poisoning the fuel” → ATP competitive inhibitors. Dose-limiting toxicity.**

Eisbach uses natural substrates (nucleosome, protein complexes) + allosteric key  
**“We disrupt the controls” → Allosteric inhibitors. Oral, selective and safe drugs.**



# Physiological HTS Screening, Allosteric Drugs & “Tox-first” Enable 1st-in-class Drugs

Full-length helicase + Allosteric key = **FULL CONTROLS** in our HTS & validation



Highest feasible oral dosing,  
tox-assessment first,  
then ADME/PK



**High therapeutic window,  
high doses, high efficacy**

**Orally bio-available drugs**

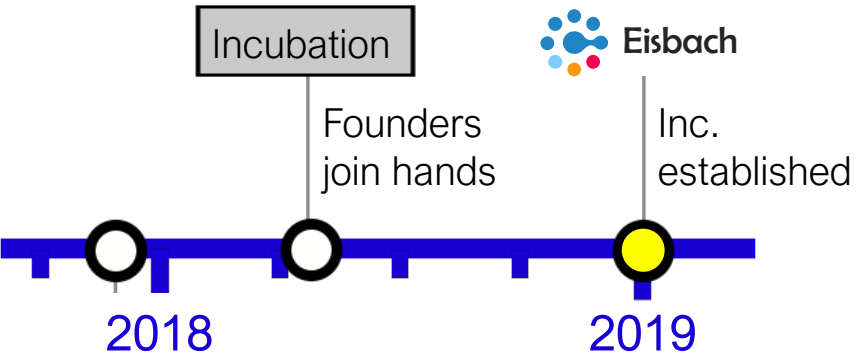
**Enabled powerful mono/  
combination therapies**

We only obtain selective, **allosteric inhibitors**  
Stringent, orthogonal, cellular and structural validation (AI, cryo-EM)

**1<sup>st</sup>-in-class, non-ATP-competitive Helicase INHIBITORS**



## Key challenges – “Incubation” period



ALC1



Allosteric  
key

discovered

Article

### Molecular Cell

**A Poly-ADP-Ribose Trigger Releases the Auto-Inhibition of a Chromatin Remodeling Oncogene**

Eisbach has **no**:

- Business plan
- Budgets
- Reporting structure
- Milestones
- Controlling
- Organigram

But we have a **vision** to make medicines

# Agreement between founders

Annotated non-binding Term Sheet

¶

between

¶

**Andreas Ladurner, PhD**

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Biomedical Center, Faculty of Medicine

Ludwig Maximilians University of Munich, Munich, Germany

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and [ladurner.andreas@gmail.com](mailto:ladurner.andreas@gmail.com)

¶  
and

¶

**Adrian Schomburg, Dr. rer. nat**

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E-mail: [adrianschomburg@gmail.com](mailto:adrianschomburg@gmail.com)

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## 1. → Preamble:

This document outlines preliminary terms to establish, develop, operate and manage an independent biotechnology and biopharmaceutical company that researches and develops innovative anti-cancer medicines. The focus of the company will be on developing a range of novel therapeutics that exploit the vulnerability of cancer cells to the interference of epigenetic and chromatin remodeling processes in the context of synthetic lethal genetic and functional interactions, oncogene activation and the sensitization of patients and/or individual tumor types toward cancer immunotherapy.

# Cooperation agreement LMU

## Kooperationsvereinbarung

zwischen

der Ludwig-Maximilians-Universität München, Geschwister-Scholl-Platz 1, 80539 München, für ihren Lehrstuhl für Physiologische Chemie (Prof. Dr. Andreas Ladurner) am Biomedizinischen Centrum der Medizinischen Fakultät („LMU“)

und der

Firma Eisbach Bio GmbH, Am Klopferspitz 19, 82152 Martinsried („Eisbach“)

Die Kooperationspartner vereinbaren eine wissenschaftliche Zusammenarbeit. Ziel ist es, innovative neue Wirkstoffkandidaten in der Krebsforschung zu identifizieren und zu validieren.

### § 1 Leistungen der LMU

Die LMU stimmt einer anteiligen Nutzung der dem LS Physiologische Chemie zugewiesenen Räume N.B.02.024 und N.B.02.024A in der Großhaderner Str. 9 einschließlich der Laboreinrichtung zu. Dies ist in einer entsprechenden Nutzungsvereinbarung mit der Universität München zu regeln.

### § 2 Leistungen der Firma Eisbach GmbH

Die Firma ermöglicht den Mitarbeiterinnen und Mitarbeitern des Lehrstuhls sowie den Studierenden des Departments direkte Einblicke in der Etablierung und Forschungsaktivität eines translationalen Biotechnologieunternehmens in der Onkologie zu erhalten. Zudem stellt die Firma Eisbach Bio GmbH wichtige Forschungs- und Geräteinfrastruktur dem Lehrstuhl kostenfrei zur Nutzung, z.B. Äkta Explorer Proteinaufreinigungsapparatur und Infors Inkubator.

# Lab lease within the LMU

İ: **EINGEGANGEN** 27. Feb. 2019

LMU · Geschwister-Scholl-Platz 1 · 80539 München

An die  
Eisbach Bio GmbH  
Herrn Dr. Adrian Schomburg  
Am Klopferspitz 19  
82152 Martinsried

ABDRUCK

Sachbearbeiterin:  
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Postanschrift  
Geschwister-Scholl-Platz 1  
80539 München

München, 25.02.2019

Ihr Zeichen, Ihre Nachricht vom

Unser Zeichen

IV -

**Staatseigenes Anwesen Großhaderner Str. 9, 82152 Martinsried-Planegg**

hier: Zusendung Vertragsunterlagen

Anlagen: 1 Nutzungsvereinbarung von 07.01./28.01.2019  
1 Kooperationsvereinbarung von 07.01.2019

Sehr geehrter Herr Dr. Schomburg,

anliegend erhalten Sie je ein Original der vorbenannten Unterlagen zum Verbleib.

Für den Monat Januar 2019 ergibt sich vereinbarungsgemäß folgende Zahlung:

Anteilige Nutzungsentgelt für 24 Tage:	528,11 €
zzgl. USt. 19 %	100,34 €
<b>Nutzungsentgelt brutto:</b>	<b>628,45 €</b>



**Eisbach**

## Academic / Startup drug discovery

In a strong and innovative environment

200 life science companies & CROs.  
10 startups/yr. Mostly preclinical.



Innovations- & Gründerzentrum Biotechnologie (IZB)



Ludwig-Maximilians-Universität, Biomedical Center



Chemistry



Biomedical Center

Biochemistry

Klinikum Universität München

Eisbach @LMU

Canteen

Biology

Nursery and Daycare

Eisbach @IZB

MPI for Biochemistry

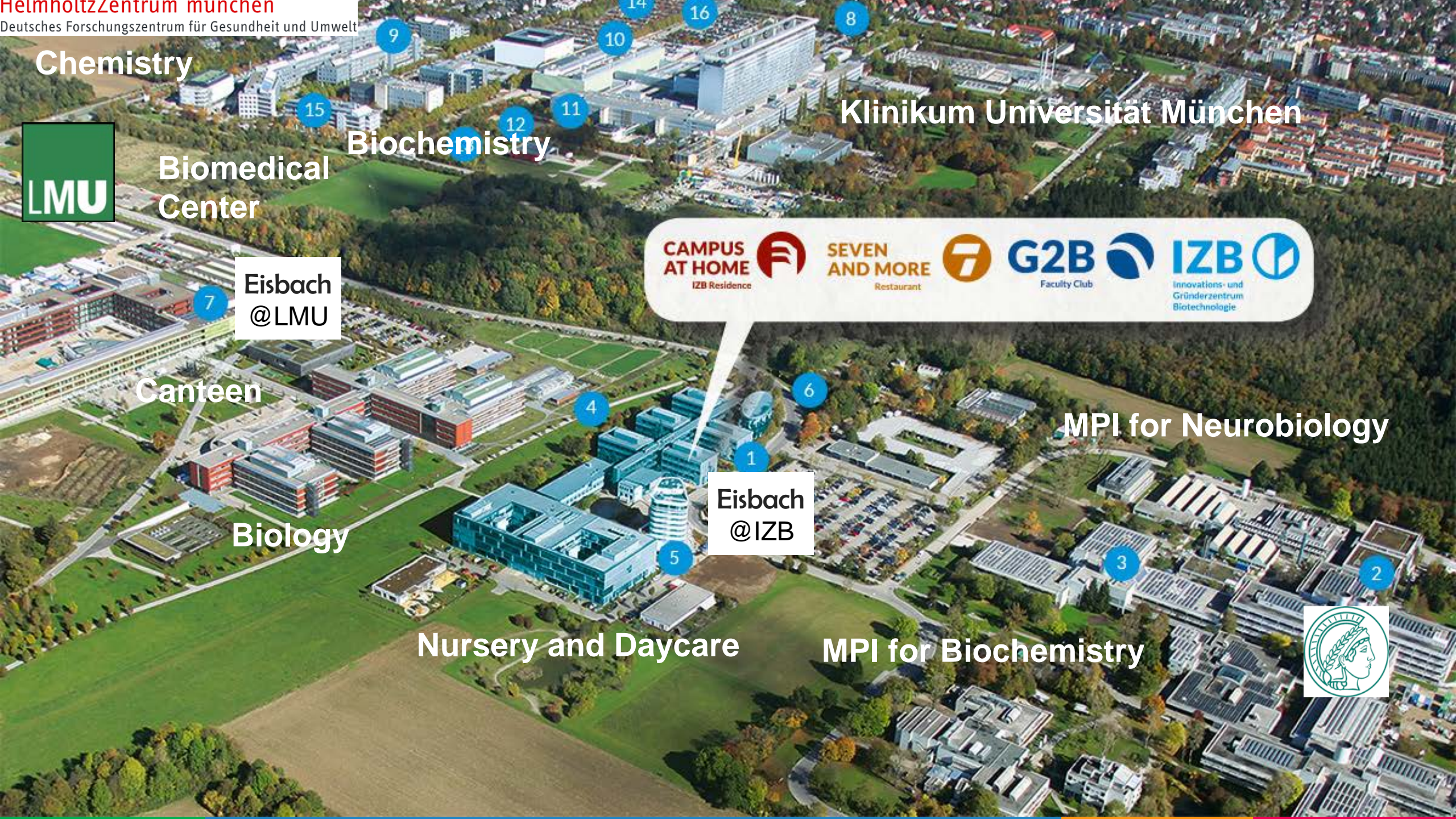
MPI for Neurobiology

CAMPUS AT HOME IZB Residence

SEVEN AND MORE Restaurant

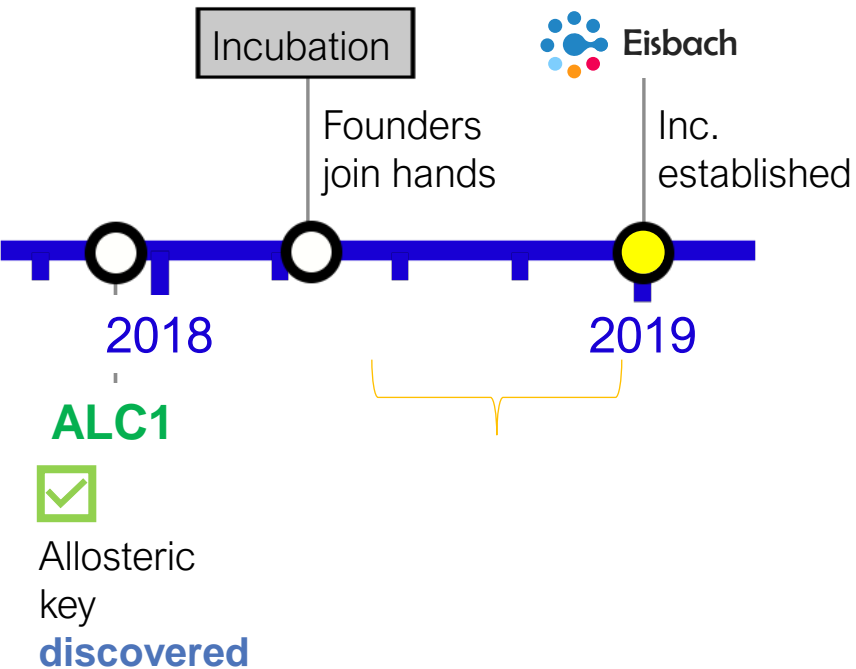
G2B Faculty Club

IZB Innovations- und Gründerzentrum Biotechnologie





## Key challenges – “Incubation” period - Financing



”Translational” grants - challenges:

### Go-Bio, VIP Plus, Exist, Flügge et al.

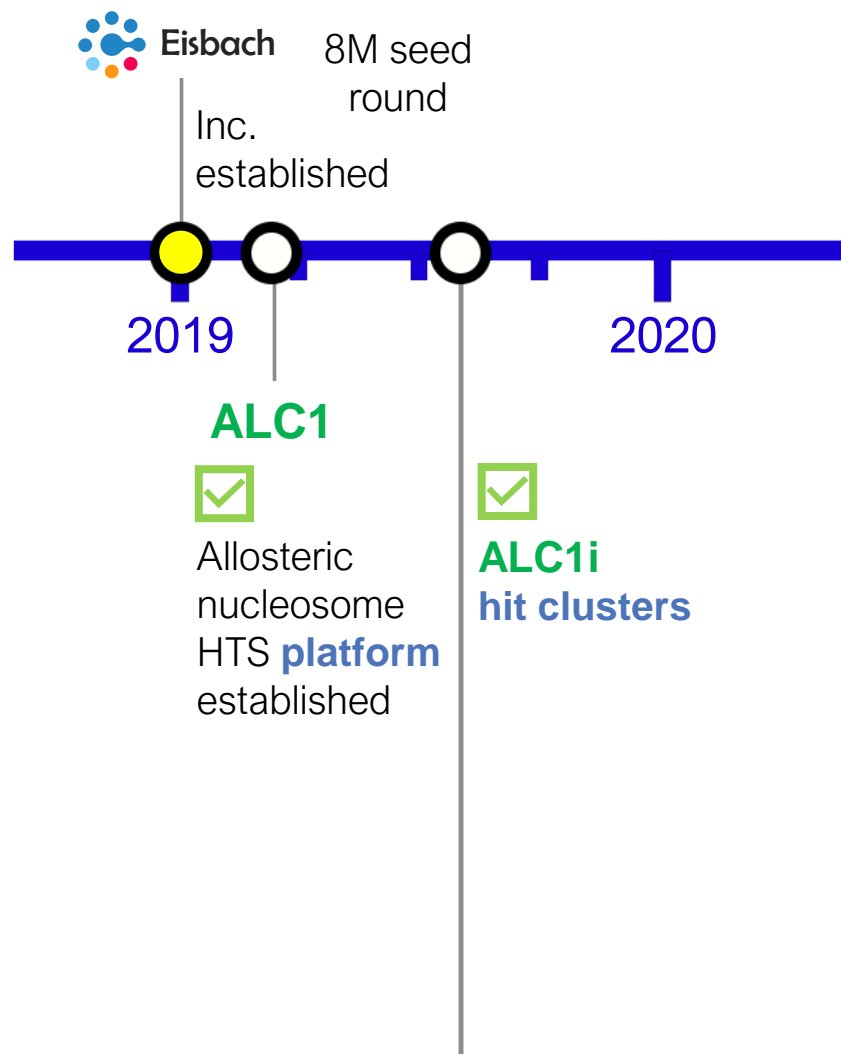
- Extremely long review process (we applied for VIP plus, reply was 1.5y later)
- Limited funding
- Some do not allow company formation during funding period

### Alternative: Private investors, VC

- Big advantage of incubation within university
- Lab infrastructure available, results are generated
- Young company can focus on science
- Results attract more \$\$
- Validation by performance



# Development of Eisbach – “Growth” period



Next stage: “Maturing” the company:

## Team:

- Hires beyond the “academic” team that was inherited with the project
- Industry experts, business / non-scientific

## Company:

- Own lab, offices
- Generates more trust with investors
- Professionalize



# Molecular Cell

Article

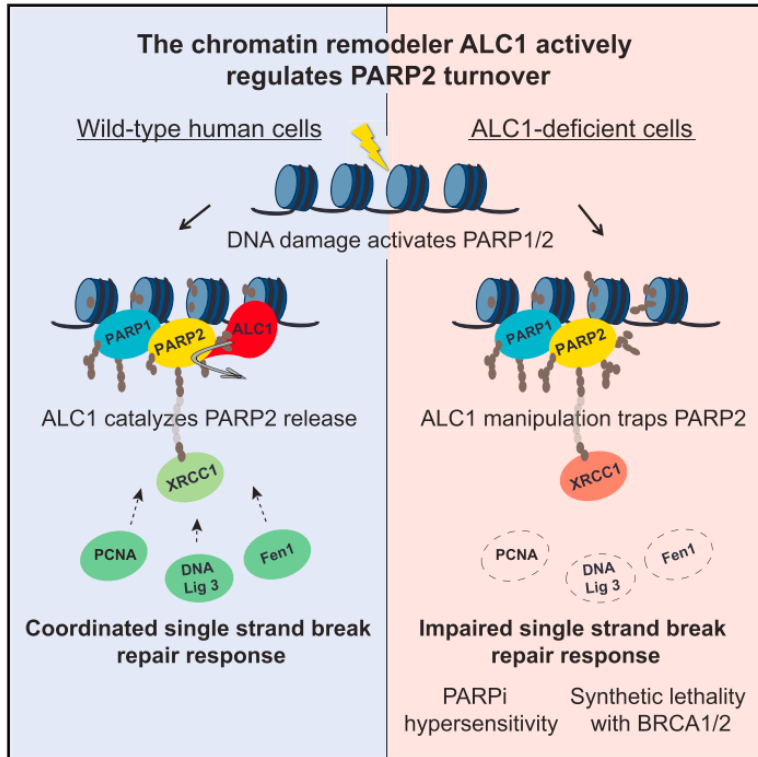
## The Oncogenic Helicase ALC1 Regulates PARP Inhibitor Potency by Trapping PARP2 at DNA Breaks

Eisbach & LMU Munich

Munich

Published: December 03<sup>rd</sup>, 2020

Graphical Abstract



Authors

Charlotte Blessing,  
Imke Karlijn Mandemaker,  
Claudia Gonzalez-Leal, Julia Preisser,  
Adrian Schomburg,  
Andreas Gerhard Ladurner

Correspondence

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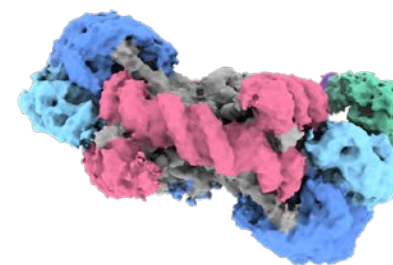
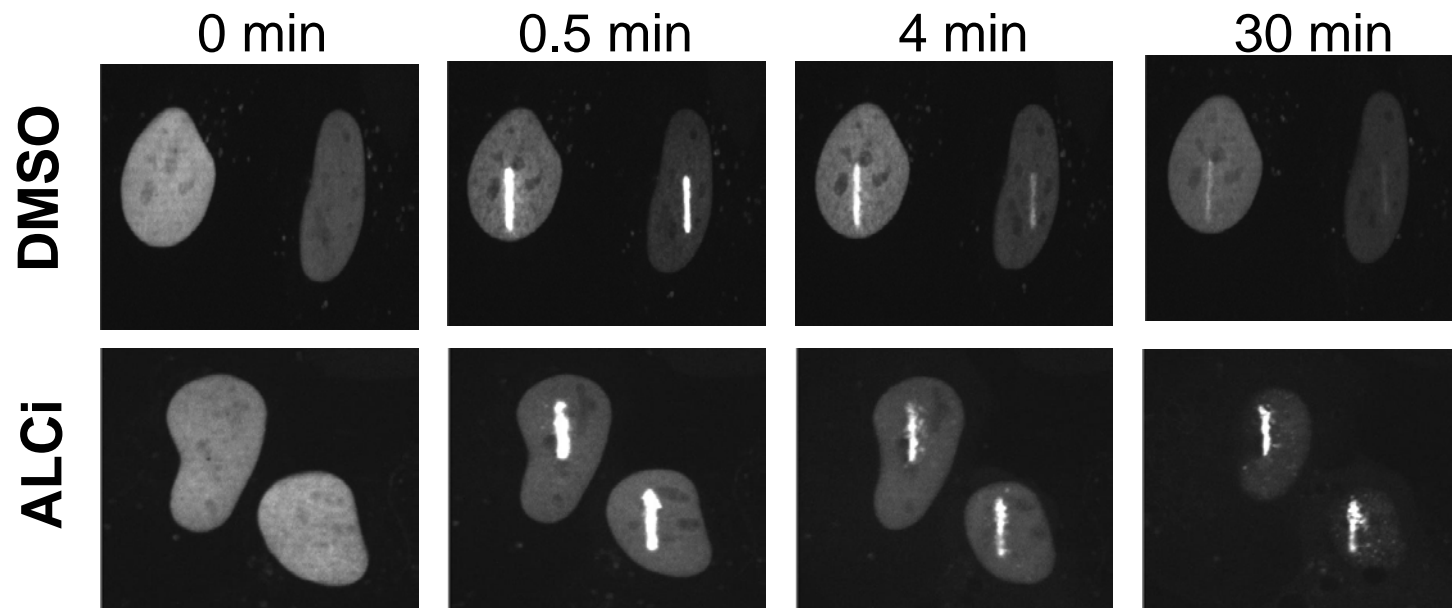
In Brief

PARP inhibitors (PARPis) are used to treat BRCA-deficient tumors. Blessing et al. reveal how they trap PARP2 on damaged chromatin and show that the chromatin-remodeling helicase ALC1 is required for its release. ALC1 manipulation impacts the single-strand DNA break repair response and potentiates PARPi-induced cancer killing through PARP2 trapping.

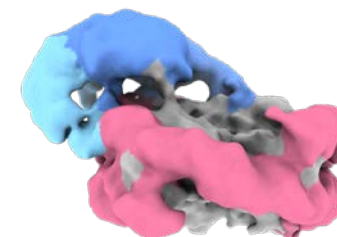


# Allosteric ALC1 Inhibitors are Efficacious by Trapping the Helicase *in vitro* and *in vivo*

Laser-induced DNA damage, GFP-labeled ALC1



**Activated ALC1**  
on the nucleosome  
(cryoEM structure,  
solved at Eisbach)



**Inhibited, trapped &  
inactive ALC1**  
on the nucleosome

ALC1 inhibitors trap repair complexes on chromatin  
(including PARP1/2)

**Molecular Cell**

December 03, 2020



Article

**The Oncogenic Helicase ALC1 Regulates PARP  
Inhibitor Potency by Trapping PARP2 at DNA Breaks**

Charlotte Blessing,<sup>1,2</sup> Imke Karlijn Mandemaker,<sup>1</sup> Claudia Gonzalez-Leal,<sup>1,2</sup> Julia Preisser,<sup>1</sup> Adrian Schomburg,<sup>1,3</sup>  
and Andreas Gerhard Ladurner<sup>1,2,3,4,\*</sup>



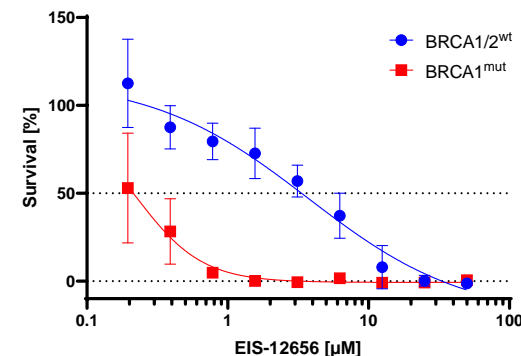
# Lead ALC1 Inhibitor – Clinical Candidate EIS-12656; Efficacy

## ALC1i EIS-12656

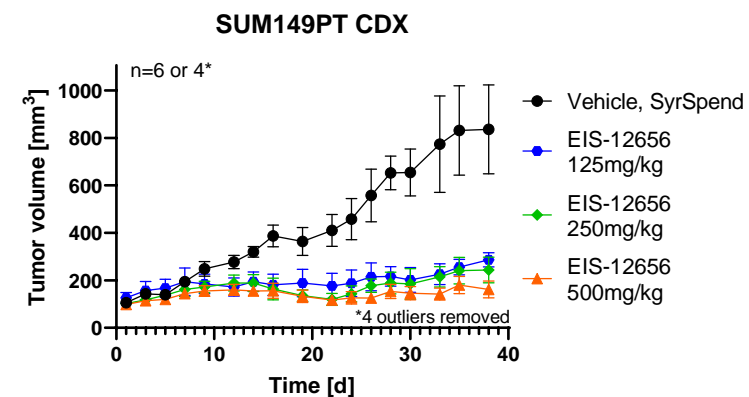
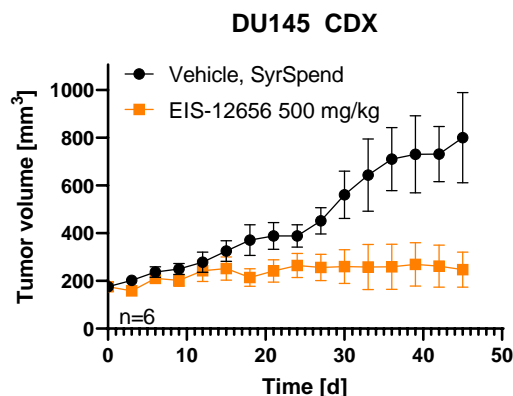
EIS-12656 displays >10-fold selectivity between HRD **SUM149PT** cells (PARPi resistant) and HR- proficient **MDA-MB-231** cells



Selectivity

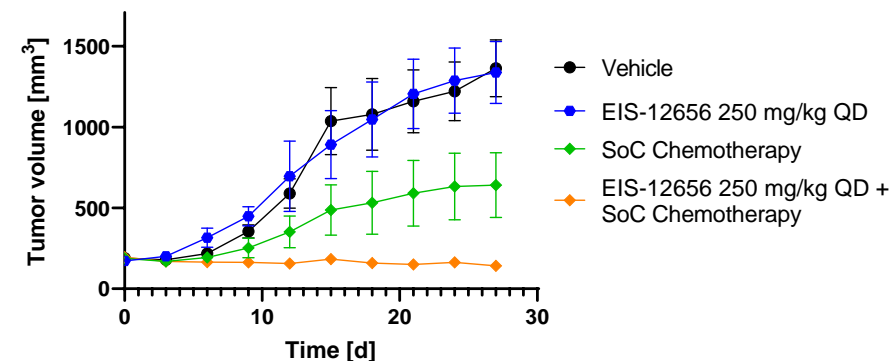


Single-agent activity in HRD CDX models

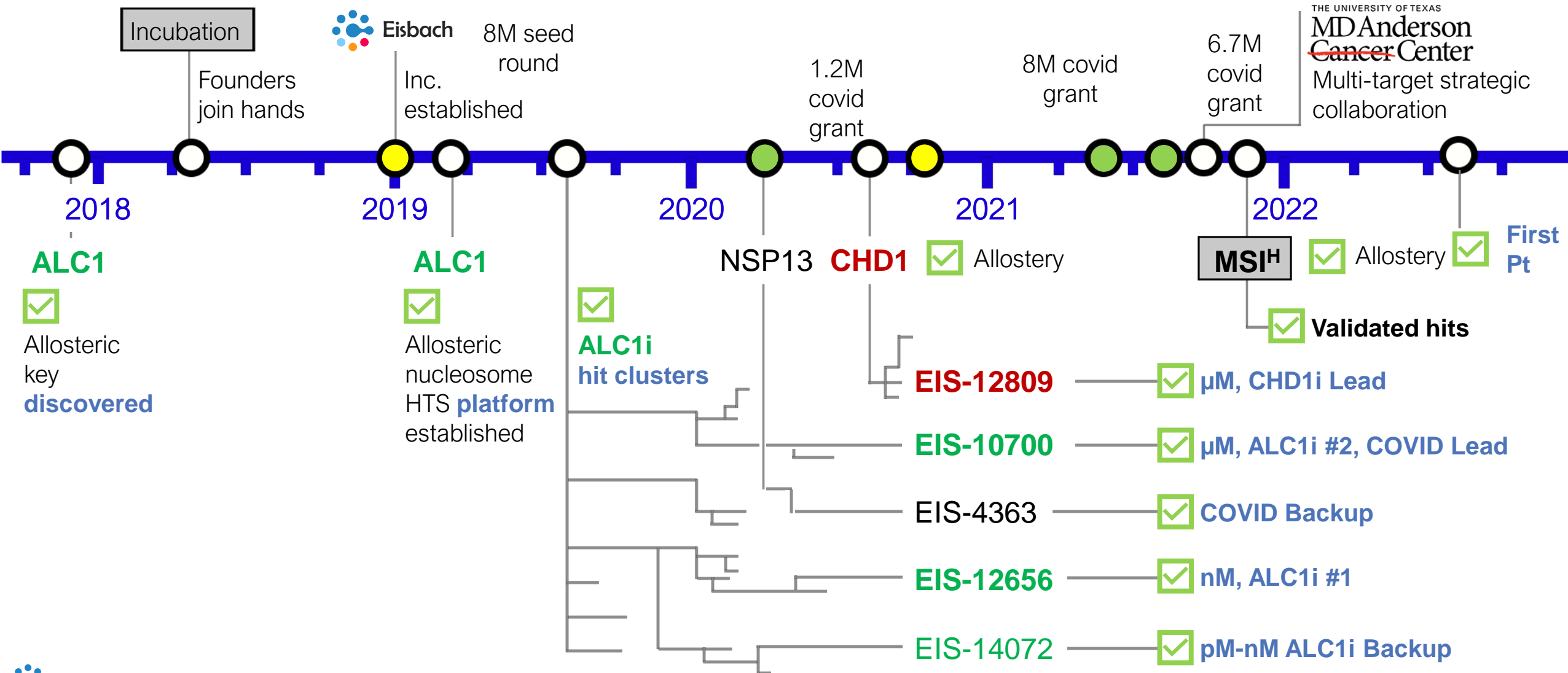


Combinatorial efficacy in HR<sup>+</sup> CDX models

BRCA1/2<sup>wt</sup> **PSN1** cells respond to ALC1 inhibition after inducing BRCAness with DNA damaging chemotherapeutics



# Development of Eisbach





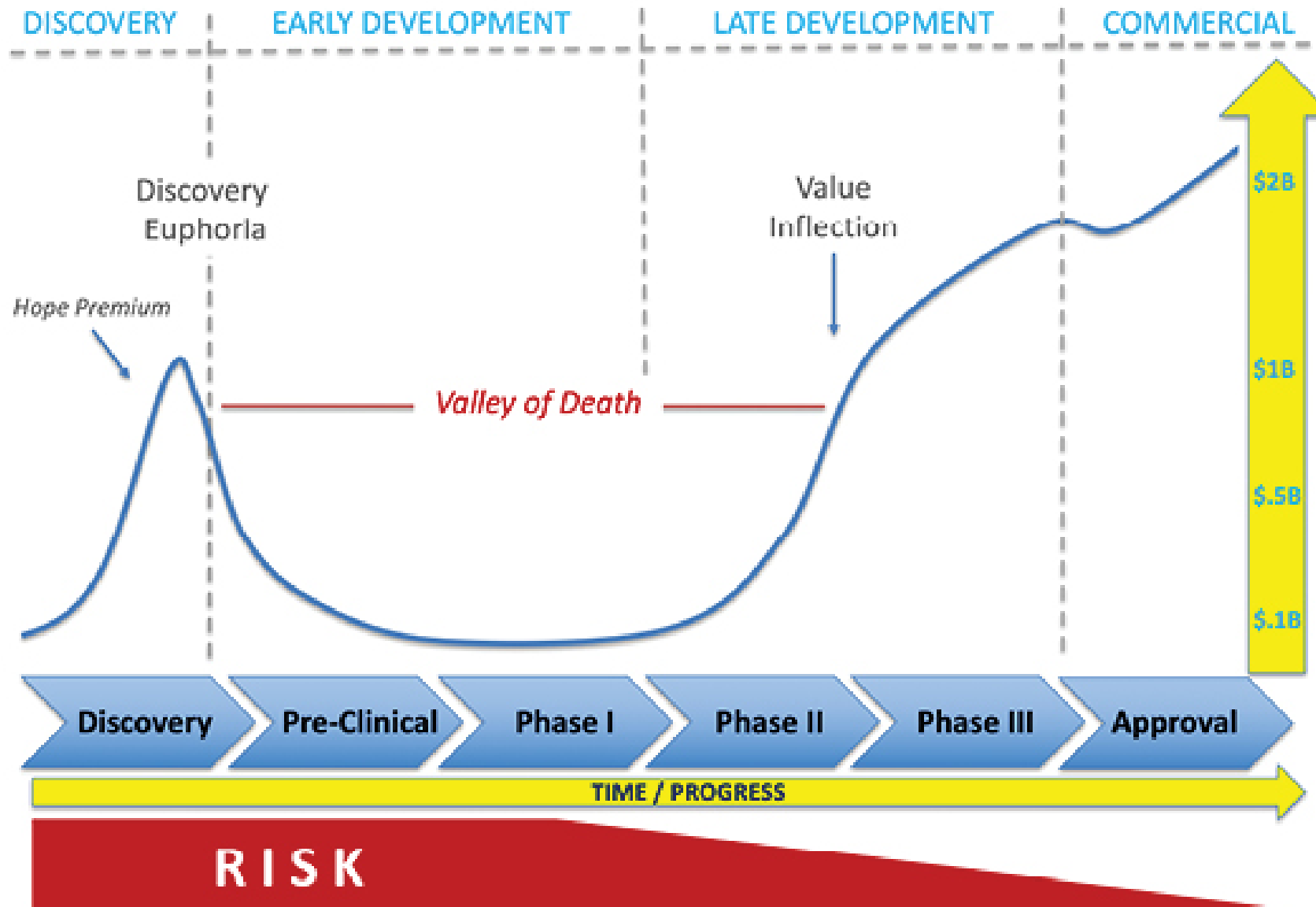
# Eisbach Pipeline – 1<sup>st</sup>-in-class Allosteric Inhibitors of Synthetic Lethal Helicases

Indication	Target	Ownership	Development Progress					Next milestone
			Discovery	Lead op	GLP	IND	Ph1	
<b>Oncology</b> Eisbach pioneered								
HRD/BRCA <sup>-/-</sup>	ALC1		EIS-10700*					FIH, 23Q1
			EIS-12656					IND, 23Q2
PTEN <sup>-/-</sup>	CHD1							DC selection, 23Q1
<b>DNA helicases</b>								
MSI <sup>HIGH</sup>	Helicase		Collaboration with					Lead op, 22Q3
<b>Virology</b>								
<b>RNA helicases</b>								
COVID-19	CoV-2 Nsp13		EIS-10700*					FIH, 22Q4
			EIS-4363					IND, 23Q1

(\*EIS-10700 is active against ALC1 as well as viral NSP13. 17.2M EUR non-dilutive funds awarded for pre-clinical & clinical development in SARS-CoV-2)



# Biotech Value Map



Thank you for your attention!



**Adrian Schomburg, PhD**  
Founder, CEO  
Managing Director

**Andreas Ladurner, PhD**  
Founder, CSO  
Managing Director

**Jörk Zwicker, PhD**  
CLO

15 scientists  
+ 14 chemists  
+ MDACC “brains”

Executed SPVs  
R&D partnering

Pioneer in dissecting  
allosteric regulation

Managing partner  
of leading IP firm

**Investors**  
Industry professionals  
and family offices

Thank you for your attention!



A surfer riding the standing wave of the synthetic stream Eisbach in Munich, Germany. 48° 8' 36.9" N 11° 35' 16.1" E

**Let's target the Achilles heel of cancer. Together.**



**Eisbach**

Taming the forces within